# SAUDI CABLE COMPANY (A Saudi Joint Stock Company)

INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2010 AND INDEPENDENT AUDITORS' LIMITED REVIEW REPORT

# SAUDI CABLE COMPANY (A Saudi Joint Stock Company) INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2010

	Pages
Independent auditors' limited review report	2
Consolidated balance sheet	3
Consolidated statement of operations	4
Consolidated cash flow statement	5
Consolidated statement of changes in shareholders' equity	6
Notes to interim the consolidated financial statements	7-9



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### **INDEPENDENT AUDITORS' LIMITED REVIEW REPORT**

To the Shareholders of Saudi Cable Company

#### Scope of review

We have reviewed the accompanying consolidated balance sheet of **Saudi Cable Company** (a Saudi Joint Stock Company) and its subsidiaries as of September 30, 2010 and the related consolidated statements of operations, cash flows and changes in shareholders' equity for the nine months then ended which have been prepared by the Company's management and submitted to us together with all the information and explanations which we required. Our review was conducted in accordance with Saudi Organization for Certified Public Accountants (SOCPA) standard on interim financial information. A review is limited primarily to analytical procedures applied to financial data and inquiries of Company personnel responsible for financial and accounting matters. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion. The interim consolidated financial statements of the Group as of September 30, 2009 were reviewed by other auditors whose reports dated October 19, 2009 expressed unqualified conclusion on those interim consolidated financial statements.

#### Conclusion

Based on our review, we are not aware of any material modifications that should be made to the interim consolidated financial statements for them to be in conformity with accounting standards generally accepted in the Kingdom of Saudi Arabia.

PricewaterhouseCoopers

/ Ibrahim R Habib

License Number 383

October 18, 2010

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## (A Saudi Joint Stock Company)

# Consolidated balance sheet (unaudited)

(All amounts in thousands Saudi Riyals unless otherwise stated)

		As at Se	eptember 30,
	Note	2010	2009
ASSETS			
Current assets			
Cash and cash equivalents		110,039	165,308
Accounts receivable, net		661,929	794,224
Prepayments and other receivables		191,961	187,150
Due from related parties		2,607	6,096
Unbilled revenue		388,254	398,879
Inventories, net		<u>871,853</u>	<u>710,535</u>
Non-current assets		<u>2,226,643</u>	<u>2,262,192</u>
Investments, net			
Property, plant and equipment, net		269,667	200,734
Other intangible assets		828,302	759,022
Goodwill	4	15,446	21,896
Goodwiii	4	86,558	85,354
		1,199,973	<u>1,067,006</u>
Total assets		3,426,616	3,329,198
Liabilities			
Current liabilities			
Bank overdrafts		16,320	11,188
Short term loans		1,136,197	961,284
Accounts payable and accruals		309,308	384,856
Current portion of long term loans		104,816	90,462
Current obligation under finance lease Zakat and income tax		7,061	5,378
Advances from customers		42,741	54,428
Due to related parties		111,619	122,656
Due to related parties		1,097	1,134
Non-current liabilities		<u>1,729,159</u>	<u>1,631,386</u>
Obligation under finance lease		42 055	E4 500
Long term loans		42,855 339,450	54,596
Employees' termination benefits		53,760	196,045
Deferred tax liabilities		5,231	51,067 5,291
Due to minority shareholders of a subsidiary	5	92,168	104,666
,	J	533,464	411,665
			411,000
Total liabilities		2,262,623	2,043,051
Sharahaldam' aguitu			
Shareholders' equity Share capital	•	<b>200</b>	
Statutory reserve	6	760,000	760,000
Cumulative changes in fair values	7	63,029	63,831
Retained earnings	7	63,491	24,968
Total shareholders' equity in the parent		263,020	425,281
•		1,149,540	1,274,080
Minority interest		<u>14,453</u>	12,067
Total shareholders' equity		1,163,993	1,286,147
Total liabilities and shareholders' equity		<u>3,426,616</u>	3,329,198

## (A Saudi Joint Stock Company)

# Consolidated statement of operations (unaudited)

(All amounts in thousands Saudi Riyals unless otherwise stated)

		Interim period		Beginning of the year to	
		July 1, 2010	July 1, 2009		
		to September	to September	Contombou	Comtours
	Note	30, 2010	30, 2009	September 30, 2010	September 30, 2009
Sales		332,657	508,467	1,278,433	1,612,881
Contracts revenue		36,001	48,570	83,846	236,193
		368,658	557,037	1,362,279	1,849,074
Cost of sales		(361,968)	(442,629)	(1,259,919)	(1,348,383)
Contracts cost		(41,894)	(48,211)	(94,850)	(229,534)
	-	(403,862)	(490,840)	(1,354,769)	(1,577,917)
Gross (loss) profit	-	(35,204)	66,197	7,510	271,157
Expenses					
Selling and distribution		(17,127)	(23,651)	(49,078)	(65,961)
General and administrative Amortization of other intangible		(27,040)	(22,432)	(68,429)	(69,625)
assets	-	(1,470)	(1,613)	(4,275)	(3,709)
	-	(45,637)	(47,696)	(121,782)	(139,295)
(Loss) Income from main operations		(80,841)	18,501	(114,272)	131,862
Foreign currency re-measurement					
gain (loss) Financial charges		5,232	(146)	3,724	2,663
Equity share of profit from associates		(15,775)	(17,138)	(46,803)	(58,945)
Other income		21,311	18,120	67,420	43,169
Net (loss) income before zakat and		1,562	5,722	2,780	8,280
income tax and minority interest		(68,511)	25,059	(87,151)	127,029
Zakat and income tax	-	(3,750)	(4,251)	(11,250)	(12,753)
Net (loss) income before minority interest		(72,261)	20,808	(98,401)	114,276
Minority interest		731	(701)	1,436	(701)
Net (loss) income for the period		(71,530)	20,107	(96,965)	113,575
			(Saudi Riy	al)	
(Loss) income per common share on (loss) income from main operations	8	(1.06)	0.24	(1.5)	1.74
(Loss) income per common share on					
(loss) income before minority interest	8 _	(0.95)	0.27	(1.29)	1.5
(Loss) income per common share on net (loss) income	8 _	(0.95)	0.26	(1.28)	1.49

# (A Saudi Joint Stock Company)

# Consolidated cash flow statement (unaudited)

(All amounts in thousands Saudi Riyals unless otherwise stated)

	For the nine months ended		
	September 30,		
Cash flow from operating activities	2010	2009	
Net (loss) income before Zakat and income tax			
and minority interest	(07 AEA)	107.000	
Adjustments for non-cash items	(87,151)	127,029	
Depreciation	70 027	64.000	
Provision for doubtful debts	79,937 20,392	64,809	
Provision for slow moving items	5,423	29,365	
Amortization of other intangible assets	4,275	5,601	
Equity share of profit from associates	(67,420)	3,709	
Employees' termination benefits, net	1,834	(43,169)	
Employees termination benefits, flet	1,034	4,889	
Change in working capital			
Accounts receivable	66,248	95,339	
Prepayments and other receivables	8,834	12,225	
Due from related parties	(553)	(2,577)	
Unbilled revenue	29,068	39,803	
Inventories	(147,694)	282,611	
Accounts payable and accruals	(5,544)	(109,367)	
Advances from customers	(6,241)	(39,504)	
Due to related parties	(4,944)	(1,878)	
Zakat and income tax paid	<u>(18,635</u> )	(33,082)	
Net cash (utilized in) generated from operating activities	<u>(122,171</u> )	435,803	
Cash flow from investing activities			
Purchase of property, plant and equipment	(116,369)	(110.057)	
Dividends received from an associate	22,750	(119,057) 28,402	
Other intangible assets	(6,971)	(17,974)	
Net cash utilized in investing activities			
Net cash utilized in investing activities	<u>(100,590</u> )	(108,629)	
Cash flow from financing activities			
Short-term loans	260,049	(154,216)	
Long-term loans	22,590	44,484	
Obligation under finance lease	(16,526)	(109,398)	
Bank overdrafts	13,551	(7,495)	
Due to minority shareholders of a subsidiary	1,374	-	
Dividends paid	(57,000)	(57,000)	
Net cash generated from (utilized in) financing activities	224,038	(283,625)	
Increase in cash and cash equivalents	1,277	43,549	
Cash and cash equivalents at the beginning of the period	108,762	121,759	
Cash and cash equivalents at the end of the period	110,039	165,308	

# (A Saudi Joint Stock Company)

# Consolidated statement of changes in shareholders' equity (unaudited)

(All amounts in thousands Saudi Riyals unless otherwise stated)

		Interim period		Beginning of the year to	
	Note	July 1, 2010 to September 30, 2010	July 1, 2009 to September 30, 2009	September 30, 2010	September 30, 2009
SHAREHOLDERS' EQUITY					
Share capital	6	760,000	760,000	760,000	760,000
Statutory reserve					
Beginning balance Transferred from retained earning Ending balance		63,029 - 63,029	61,821 2,010 63,831	62,922 107 63,029	52,474 11,357 63,831
Cumulative changes in fair values Beginning balance Fair value adjustments Ending balance	7	(50,868) 114,359 63,491	(9,315) 34,283 24,968	58,605 4,886 63,491	(142,467) 167,435 24,968
Retained earning Beginning balance Net (Loss) income for the period Transferred to statutory reserve Ending balance		334,550 (71,530) 	407,184 20,107 (2,010) 425,281	360,092 (96,965) (107) 263,020	323,063 113,575 (11,357) 425,281
Proposed dividends Beginning balance Paid during the year Ending balance		-	-	57,000 (57,000) -	57,000 (57,000)
Total shareholders' equity of the parent company		1,149,540	1,274,080	1,149,540	1,274,080
Minority interest Beginning balance Net movement during the period Net (loss) income for the period		15,184 -	- 11,366	10,567 5,322	- 11,366
attributable to minority interest Ending balance	-	(731) 14,453	701 12,067	(1,436) 14,453	701 12,067
Total shareholders' equity		1,163,993	1,286,147	1,163,993	1,286,147

SAUDI CABLE COMPANY
(A Saudi Joint Stock Company)
Notes to the interim condensed consolidated financial statements (unaudited)
For the nine-months period ended September 30, 2010
(All amounts in thousands Saudi Riyals unless otherwise stated)

#### 1 GENERAL INFORMATION

Saudi Cable Company is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under Commercial Registration No. 4030009931 dated 27/4/1396H corresponding to April 27, 1976.

The parent company is engaged in the manufacturing and supply of electrical and telecommunication cables, copper rod, PVC compounds, wooden reels and related products. The subsidiary companies are engaged in the manufacturing, contracting, trading, distribution and supply of cables, electronic products, information technology products and related accessories

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The interim consolidated financial statements have been prepared in accordance with SOCPA's standard of Interim Financial Reports, on the basis of integrated periods, which views each interim period as an integral part of the financial year. Accordingly, revenues, gains, expenses and losses of the period are recognized during the period.

The interim consolidated financial statements comprise the accounts of Saudi Cable Company (the parent company) and its subsidiaries. All material intercompany transactions and balances are eliminated on consolidation.

The subsidiaries are consolidated from the date the parent company obtains control until such time control ceases. Acquisitions of subsidiaries are accounted for using the purchase method of accounting. The interim financial statements of the subsidiary are prepared for the same reporting period as the parent company, using consistent accounting policies. The attributable equity interests of third parties in the Group are included under the minority interest caption in these interim consolidated financial statements.

The significant accounting policies adopted are consistent with those described in the Group's audited consolidated financial statements for the year ended December 31, 2009.

#### 3 INTERIM FINANCIAL RESULTS

The results presented in the interim consolidated financial statements may not be an accurate indicator of the annual operating results.

#### 4 GOODWILL / ACQUISITION OF A SUBSIDIARY

During 2009, the Group acquired 1,580 shares representing 79% of the voting shares in Elimsan Group through the exchange of its long term loan amounting to SR 127,046 thousands.

The acquisition was accounted for using the purchase method of accounting. The purchase consideration in excess of the fair value of the net assets acquired, amounted to SR 86,558 thousands, has been accounted for as goodwill in these interim consolidated financial statements.

The group has recorded the fair value of the net assets acquired and resulting goodwill at provisional amounts pending receipt of the final valuations of the assets acquired.

### 5 DUE TO MINORITY SHAREHOLDERS OF A SUBSIDIARY

As mentioned in note 4 above, the Group acquired an equity interest in Elimsan Group, by transfer of loan receivable from Elimsan Group to the shareholders of Elimsan Group. The amount due to minority shareholders of a subsidiary is payable over a period of six years.

(A Saudi Joint Stock Company)

Notes to the interim condensed consolidated financial statements (unaudited)

For the nine-months period ended September 30, 2010

(All amounts in thousands Saudi Riyals unless otherwise stated)

## 6 SHARE CAPITAL

The share capital consists of 76,000,000 shares of SR 10 each as at September 30, 2010 and 2009.

#### 7 CUMULATIVE CHANGES IN FAIR VALUES

Movement in cumulative changes in fair values is as follows as of September 30:

	2010	2009
At the beginning of the period  Net movement in unrealized gains on available-for-sale	58,605	(142,467)
investments	2,073	3,050
Net movement in unrealized gains relating to cash flow hedges	2,813	164,38 <u>5</u>
At the end of the period	<u>63,491</u>	24,968

The balance of cumulative changes in fair values is comprised of the following as at September 30:

	2010	2009
Net unrealized gains on revaluation of investments	4,138	2,535
Net unrealized gains relating to cash flow hedges	<u>59,353</u>	22,433
At the end of the period	<u>63,491</u>	24,968

### 8 (LOSS) INCOME PER COMMON SHARE

(Loss) income per common share on (loss) income from operations is calculated by dividing (loss) income from operations by the weighted average number of common shares in issue during the period.

(Loss) income per common share on net (loss) income before minority interest is calculated by dividing (loss) income before minority interest by the weighted average number of common shares in issue during the period.

(Loss) income per common share on net (loss) income is calculated by dividing the net (loss) income by the weighted average number of common shares in issue during the period.

The weighted average number of common shares outstanding during the nine month ended September 30, 2010 and 2009 were 76 million shares of SR 10 each. The calculation of diluted earnings per share is not applicable to the Group.

SAUDI CABLE COMPANY
(A Saudi Joint Stock Company)
Notes to the interim condensed consolidated financial statements (unaudited)
For the nine-months period ended September 30, 2010
(All amounts in thousands Saudi Riyals unless otherwise stated)

### 9 COMMITMENTS AND CONTINGENCIES

	2010	2009
Outstanding forward metal contracts	383,463	193,066
Contingent liabilities in respect of performance and bid bonds	499,880	543,060
Authorized and contracted for capital expenditure commitments	<u> 18,961</u>	90,219
Contingent liabilities in respect of outstanding letters of credit	<u> 185,391</u>	143,345

In addition to providing guarantees in respect of bank facilities available to certain subsidiaries, the parent company has also provided undertakings to support such subsidiaries in meeting their liabilities as they fall due.

Also, a claim amounting to SR 8.4 million was lodged in prior years against a subsidiary company from a contractor, the court has not yet passed any decision to date. The Company believes that this claim will not result in any significant liability. Thus no liability has been recorded in the accompanying interim consolidated financial statements.

### 10 RECLASSIFICATIONS

Certain reclassifications have been made in the comparative September 30, 2010 interim consolidated financial statements to conform with September 30, 2009 presentation.